

New Fundraising Leads Changes at IFCS in 2019

Continuing our focus on being a fiscally responsible non-profit, we made several changes last year to better promote our mission, raise funding and sharpen our program's focus on helping those in need.



Kicking off these changes is the introduction of our One Can Feed virtual fundraising campaign. Through this campaign, we provide a simple marketing message to our donors and a compelling tagline of "One Can, Two Can, Who Can, You Can!" The results have been spectacular! Our individual contributions were up nearly \$30,000 over last year for the fiscal year and we ended the year up even better.

Next, we re-branded our food bank into the Market at IFCS. This helps convey a message of not just giving out free bags of food, but rather a more upscale shopping environment for our clients as well as a more trendy name for our donors to support.

Finally, we are changing up our fundraising events to provide better return on investment and are eliminating little used programs from our marketing materials to streamline our messaging.

With your financial support, we can keep these changes moving forward to provide even more help, hope and dignity to families in need.

Board of Directors

PRESIDENT

Richard Cronenberger [14-19]

Retired Architect

TREASURER/FINANCE/ADMIN/PLANNING

Jeffrey Alm [18-20]

FirstBank Banking Officer

Bryant Burciaga [16-20]

Janus Henderson

Richard VandeKoppel [14-19]

Retired Engineer

Emily Kuo [14-20]

Nurse

Jennifer Serls [18-20]

Community Volunteer

Maritza Job [18-20]

*World Wide
Money Exchange*

David Zorn [18-20]

Retired

Jason Whyte [18-20]

Bank Manager

Staff

Sandra Blythe-Perry

Executive Director

Allison Taggart

Program Director

Todd McPherson

Development Director

Tim Esterdahl

*Communications
Director – Contract*

Dinelle Cordova

Case Manager

Caitlee Mead

Case Manager

Barb Mesa

*Food and Clothing
Market Manager*

Julie Mingo

*Food and Clothing
Market Assistant*

Sarah Rutledge

*Associate Development
Director*

Perian Cooper

*Accounting Clerk/
Admin Assistant*

16,345



Low-Income Individuals Helped

428



Individuals received homeless
prevention assistance
\$105,240 total spent

6,088



Individuals received hunger
prevention assistance
\$584,130 total spent

Enrichment Programs

430 Individuals (118 families)



People benefited from
Mother's Day Baskets -
\$7,670 Total

319 Children/395 Children



Received new clothes,
backpacks, school supplies -
\$95,700 Total

Received backpacks and
school supplies (Project
Backpack) - \$29,625 Total



1,897 Individuals Benefited from Holiday Programs

Thanksgiving - 913 Individuals
Adopt-A-Family/Senior - 884 Individuals
Toy Give Away - 100 Children

Other Assistance



76 crime victims received
assistance - \$45,936 Total



1,508 individuals received
clothing - \$60,320 Total



862 individuals received rec
passes to South Suburban
and Englewood Recreation

4,342



Referrals were made to other
organizations

1,711



Volunteers gave 6,049 hours

1,059,621



Total IFCS spent on helping
families in need

IFCS' 12-Month Fundraising Efforts



Statement of Financial Position

As of August 31, 2019

Assets	
Current Assets	
Cash & cash equivalents	\$22,097
Investments	69,887
Prepaid Expenses	7,126
Gift certificates	<u>12,254</u>
Total Current Assets	<u>111,364</u>
Property and Equipment—net	<u>46,037</u>
Total Assets	<u>\$157,401</u>
Liabilities and Net Assets	
Current Liabilities	
Accounts Payable	2,576
Accrued payroll liabilities	11,330
Deferred grants	13,726
Current portion of capital lease obligation	<u>5,142</u>
Total Current Liabilities	<u>32,774</u>
Capital Lease Obligation	12,349
Net Assets	
Without Donor Restrictions — undesignated	108,638
Without Donor Restrictions — designated	3,640
Total Unrestricted Net Assets	<u>112,278</u>
Total Net Assets	<u>112,278</u>
Total Liabilities and Net Assets	<u>\$157,401</u>

Statement of Activities

For the Year Ended August 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Individual contributions	\$ 159,350	-	\$ 159,350
Community organizations	23,975	-	23,975
Corporate contributions	19,896	-	19,896
Foundation grants	36,421	-	36,421
Energy Outreach Colorado	42,000	-	42,000
County and municipal governments	156,964	-	156,964
Government grants - Homeless prevention programs	7,329	-	7,329
18th Judicial District - VALE income	54,500	-	54,500
Fundraising events (net of \$41,152 expenses)	182,156	-	182,156
Reimbursement income	10,784	-	10,784
Miscellaneous income	515	-	515
Interest income	3,490	-	3,490
Gain (Loss) on investment	2,854	-	2,854
Clothing sales	2,075	-	2,075
Release from restrictions	=	=	=
Total Revenue	<u>702,309</u>	=	<u>702,309</u>
In-kind contributions	918,508	-	918,508
Total Support and Revenue	<u>1,620,817</u>	=	<u>1,620,817</u>
Expenses			
Program services	1,387,761	-	1,387,761
Management and General	27,814	-	27,814
Fundraising	<u>257,681</u>	=	<u>257,681</u>
Total Expenses	<u>1,664,256</u>	=	<u>1,664,256</u>
Change in Net Assets	(43,439)	-	(43,439)
Net Assets, beginning of period	<u>155,717</u>	=	<u>155,717</u>
Net Assets, end of period	<u>\$ 112,278</u>	=	<u>122,278</u>